

Nick Sinai

Nick Sinai is a Senior Advisor at Insight Partners, a leading global venture capital and private equity firm investing in high-growth technology and software companies. Founded in 1995, Insight Partners has raised more than \$20 billion and invested in more than 300 growth-stage software and internet companies. Nick helps Insight-backed companies enter and grow in the federal and defense markets, and is on the board of BrightBytes, a data analytics company focused on improving K12 education.

Nick also serves as Adjunct Lecturer in Public Policy at the Kennedy School of Government at Harvard University, where he teaches a field course in technology and innovation in government. His students learn human-centered design, product management, and how to "hack the bureaucracy" with empathy. Nick is faculty affiliate of the Technology and Public Purpose Project (TAPP) at the Belfer Center for Science and International Affairs and was the inaugural recipient of the newly established Walter Shorenstein Media and Democracy Fellowship at the Shorenstein Center on Media, Politics and Public Policy. Nick is also an advisor to Coding It Forward, a student-led nonprofit founded by Harvard students that runs the Civic Digital Fellowship, a new pipeline into public service for technology students.

Prior to Insight and Harvard, Nick served as U.S. Deputy Chief Technology Officer. At the White House, Nick led President Obama's Open Data Initiatives to harness the power of data to fuel innovation and economic growth. Nick co-authored President Obama's 2013 Executive Order making open and machine-readable the default for new government information, contributed to multiple other presidential executive orders, speeches, and memoranda, led the relaunch of Data.gov, and was a national advocate for open government data.

Nick co-led President Obama's Open Government Initiative to ensure the Federal Government is more transparent, participatory, and collaborative. Nick was part of the U.S. delegation, led by President Obama, to the U.N. General Assembly in September 2014, where the President unveiled breakthrough commitments to increase transparency in federal spending, build digital services openly, and develop a federal open source software policy.

Nick helped start and grow the Presidential Innovation Fellows program, which brings entrepreneurs, technologists, and other innovators into government. In January 2017, in his very last act in office, President Obama signed bipartisan legislation that made the Presidential Innovation Fellows Program a permanent part of the Federal government going forward.

Prior to the White House, Nick led a team at the Federal Communication Commission and played a key role in crafting the National Broadband Plan.

While in government, Nick was named to the FedScoop 50, the Top 25 Most Influential People Under 40 in Gov and Tech, and the 25th edition of the Federal 100.

Prior to serving in government, Nick was in the venture capital industry at Lehman Brothers Venture Partners (now Tenaya Capital) and Polaris Partners. Nick started his career as a management consultant in telecom, Internet, and media.

Nick earned an MBA from the University of Chicago Booth School of Business, and an AB from Harvard University. Nick lives outside of Boston, MA, with his wife and twin daughters, and is from Berkeley, CA.