

118TH CONGRESS
1ST SESSION

H. R. 5958

To amend title XI of the Social Security Act to require that direct-to-consumer advertisements for drugs and biologicals include an appropriate disclosure of pricing information.

IN THE HOUSE OF REPRESENTATIVES

OCTOBER 13, 2023

Ms. SPANBERGER (for herself and Mr. NUNN of Iowa) introduced the following bill

OCTOBER 25, 2023

Referred to the Committee on Energy and Commerce, and in addition to the Committee on Ways and Means, for a period to be subsequently determined by the Speaker, in each case for consideration of such provisions as fall within the jurisdiction of the committee concerned

A BILL

To amend title XI of the Social Security Act to require that direct-to-consumer advertisements for drugs and biologicals include an appropriate disclosure of pricing information.

1 *Be it enacted by the Senate and House of Representa-*
2 *tives of the United States of America in Congress assembled,*

1 **SECTION 1. SHORT TITLE.**

2 This Act may be cited as the “Drug-price Trans-
3 parency for Consumers Act of 2023” or the “DTC Act
4 of 2023”.

5 **SEC. 2. FINDINGS; SENSE OF CONGRESS.**

6 (a) FINDINGS.—Congress finds the following:

7 (1) Direct-to-consumer advertising of prescrip-
8 tion pharmaceuticals is legally permitted in only 2
9 developed countries, the United States and New
10 Zealand.

11 (2) In 2018, pharmaceutical ad spending ex-
12 ceeded \$6,046,000,000, a 4.8-percent increase over
13 2017, resulting in the average American seeing 9
14 drug advertisements per day.

15 (3) The most commonly advertised medication
16 in the United States in 2020 had a list price of more
17 than \$6,000 for a one-month’s supply.

18 (4) A 2021 Government Accountability Office
19 report found that two-thirds of all direct-to-con-
20 sumer drug advertising between 2016 and 2018 was
21 concentrated among 39 brand-name drugs or
22 biologicals, about half of which were recently ap-
23 proved by the Food and Drug Administration.

24 (5) According to a 2011 Congressional Budget
25 Office report, pharmaceutical manufacturers adver-
26 tise their products directly to consumers in an at-

1 tempt to boost demand for their products and there-
2 by raise the price that consumers are willing to pay,
3 increase the quantity of drugs sold, or achieve some
4 combination of the two.

5 (6) Studies, including a 2012 systematic review
6 published in the Annual Review of Public Health, a
7 2005 randomized trial published in the Journal of
8 the American Medical Association, and a 2004 sur-
9 vey published in Health Affairs, show that patients
10 are more likely to ask their doctor for a specific
11 medication and for the doctor to write a prescription
12 for it, if a patient has seen an advertisement for
13 such medication, even if such medication is not the
14 most clinically appropriate for the patient or if a
15 lower cost generic medication may be available.

16 (7) According to a 2011 Congressional Budget
17 Office report, the average number of prescriptions
18 written for newly approved brand-name drugs with
19 direct-to-consumer advertising was 9 times greater
20 than the average number of prescriptions written for
21 newly approved brand-name drugs without direct-to-
22 consumer advertising.

23 (8) The Centers for Medicare & Medicaid Serv-
24 ices is the single largest drug payer in the United
25 States. Between 2016 and 2018, 58 percent of the

1 \$560,000,000,000 in Medicare drug spending was
2 for advertised drugs, and in 2018 alone, the 20 most
3 advertised drugs on television cost Medicare and
4 Medicaid a combined \$34,000,000,000.

5 (9) A 2021 Government Accountability Office
6 report found that direct-to-consumer advertising
7 may have contributed to increases in Medicare bene-
8 ficiary use and spending among certain drugs.

9 (10) The American Medical Association has
10 passed resolutions supporting the requirement for
11 price transparency in any direct-to-consumer adver-
12 tising, stating that such advertisements on their own
13 “inflate demand for new and more expensive drugs,
14 even when these drugs may not be appropriate”.

15 (11) A 2019 study published in the Journal of
16 the American Medical Association found that health
17 care consumers dramatically underestimate their
18 out-of-pocket costs for certain expensive medications,
19 but once they learn the wholesale acquisition cost (in
20 this section referred to as the “WAC”) of the prod-
21 uct, they are far better able to approximate their
22 out-of-pocket costs.

23 (12) Approximately half of Americans have
24 high-deductible health plans, under which they often
25 pay the list price of a drug until their insurance de-

ductible is met. All of the top Medicare prescription drug plans use coinsurance rather than fixed-dollar copayments for medications on nonpreferred drug tiers, exposing beneficiaries to WAC prices.

(13) Section 119 of division CC of the Consolidated Appropriations Act, 2021 (Public Law 116–260) requires the Secretary of Health and Human Services to increase the use of real-time benefit tools to lower beneficiary costs. However, there still remains a lack of available pricing tools so patients may not learn of their medication’s cost until after being given a prescription for the medication. A 2013 study published in *The Oncologist* found that one-quarter of all cancer patients chose not to fill a prescription due to cost.

(14) The Federal Government already exercises its authority to oversee certain aspects of direct-to-consumer drug advertising, including required disclosures of information related to side effects, contraindications, and effectiveness.

(b) SENSE OF CONGRESS.—It is the sense of Congress that—

(1) a lack of transparency in pricing for pharmaceuticals has led to a lack of competition for such pharmaceuticals, as evidenced by a finding by the

1 Department of Health and Human Services that
2 “Consumers of pharmaceuticals are currently miss-
3 ing information that consumers of other products
4 can more readily access, namely the list price of the
5 product, which acts as a point of comparison when
6 judging the reasonableness of prices offered for po-
7 tential substitute products” (84 Fed. Reg. 20735);

8 (2) in an age where price information is ubiq-
9 uitous, the prices of pharmaceuticals remain shroud-
10 ed in secrecy and limited to those who subscribe to
11 expensive drug price reporting services, which typi-
12 cally include pharmaceutical manufacturers or other
13 health care industry entities and not the general
14 public;

15 (3) greater insight and transparency into drug
16 prices will help consumers know if they can afford
17 to complete a course of therapy before deciding to
18 initiate that course of therapy;

19 (4) price shopping is the mark of rational eco-
20 nomic behavior, and markets operate more efficiently
21 when consumers have relevant information about a
22 product, including its price, before making an in-
23 formed decision about whether to buy that product;

24 (5) providing consumers with basic price infor-
25 mation may result in the selection of lesser cost al-

1 alternatives, all else being equal relative to the pa-
2 tient's care, and is integral to providing adequate
3 competition in the market;

4 (6) the WAC is a factual, objective, and
5 uncontroversial definition for the list price of a
6 medication, in that it is defined in statute, reflects
7 an understood place in the supply chain, and is at
8 the sole discretion of the manufacturer to set;

9 (7) there is a governmental interest in ensuring
10 that consumers who seek to purchase pharma-
11 ceuticals for purposes of promoting their health and
12 safety understand the objective list price of any
13 pharmaceutical that they are encouraged through
14 advertisements to purchase, which allows consumers
15 to make informed purchasing decisions; and

16 (8) there is a governmental interest in miti-
17 gating wasteful expenditures and promoting the effi-
18 cient administration of the Medicare program by
19 slowing the growth of Federal spending on prescrip-
20 tion drugs.

1 **SEC. 3. REQUIREMENT THAT DIRECT-TO-CONSUMER AD-**
 2 **VERTISEMENTS FOR DRUGS AND**
 3 **BIOLOGICALS INCLUDE AN APPROPRIATE**
 4 **DISCLOSURE OF PRICING INFORMATION.**

5 Part A of title XI of the Social Security Act is
 6 amended by adding at the end the following new section:

7 **“SEC. 1150D. REQUIREMENT THAT DIRECT-TO-CONSUMER**
 8 **ADVERTISEMENTS FOR DRUGS AND**
 9 **BIOLOGICALS INCLUDE AN APPROPRIATE**
 10 **DISCLOSURE OF PRICING INFORMATION.**

11 **“(a) REQUIREMENT.—**

12 **“(1) IN GENERAL.—**Subject to paragraph (2),
 13 the Secretary shall require that each direct-to-con-
 14 sumer advertisement for a drug or biological for
 15 which payment is available under title XVIII or XIX
 16 and which is required to include the information re-
 17 lating to side effects, contraindications, and effec-
 18 tiveness described in section 202.1(e)(1) of title 21,
 19 Code of Federal Regulations (or any successor regu-
 20 lation) also include an appropriate disclosure of pric-
 21 ing information, as described in subsection (b), with
 22 respect to such drug or biological.

23 **“(2) EXEMPTION.—**The requirement under
 24 paragraph (1) shall not apply to a drug or biological
 25 for which the wholesale acquisition cost for a 30-day

1 supply of (or, if applicable, a typical course of treat-
2 ment for) such drug or biological is less than \$35.

3 “(b) APPROPRIATE DISCLOSURE OF PRICING INFOR-
4 MATION.—For the purposes of subsection (a), an appro-
5 priate disclosure of pricing information, with respect to
6 a drug or biological, shall—

7 “(1) disclose the wholesale acquisition cost for
8 a 30-day supply of (or, if applicable, a typical course
9 of treatment for) such drug or biological; and

10 “(2) be presented clearly and conspicuously.

11 “(c) RULEMAKING.—Not later than 1 year after the
12 date of enactment of this section, the Secretary, acting
13 through the Administrator of the Centers for Medicare
14 and Medicaid Services, shall promulgate final regulations
15 to carry out this section, including—

16 “(1) the visual and audio components required
17 to communicate the wholesale acquisition cost in the
18 appropriate manner for the medium of the advertise-
19 ment;

20 “(2) the reasonable amount of time a manufac-
21 turer has to update any direct-to-consumer adver-
22 tisement to reflect any change to the wholesale ac-
23 quisition cost of the advertised drug or biological;
24 and

1 “(3) the way in which a manufacturer may in-
2 clude a brief statement explaining that certain con-
3 sumers may pay a different amount depending on
4 their insurance coverage.

5 “(d) SANCTIONS.—Any manufacturer of a drug or bi-
6 ological, or an agent of such manufacturer, that violates
7 the requirement of this section may be subject to a civil
8 money penalty of not more than \$100,000 for each such
9 violation. The provisions of section 1128A (other than
10 subsections (a) and (b)) shall apply to civil money pen-
11 alties under the preceding sentence in the same manner
12 as they apply to a penalty or proceeding under section
13 1128A(a).

14 “(e) PUBLIC REPORTING SYSTEM.—In order to en-
15 force the requirement under this section, the Secretary
16 may establish a public reporting system—

17 “(1) to build awareness of such requirement;
18 and

19 “(2) allow for reporting of manufacturers that
20 fail to comply with such requirement.

21 “(f) DEFINITIONS.—In this section:

22 “(1) DRUG AND BIOLOGICAL.—The terms
23 ‘drug’ and ‘biological’ have the meaning given such
24 terms in section 1861(t).

1 “(2) WHOLESALE ACQUISITION COST.—The
2 term ‘wholesale acquisition cost’ has the meaning
3 given such term in section 1847A(c)(6)(B).

4 “(g) AUTHORIZATION OF APPROPRIATIONS.—There
5 are authorized to be appropriated such sums as may be
6 necessary for the purposes of carrying out this section.”.

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