

Sue Schweim Tellier

Sue Schweim Tellier owns and runs JetCo Federal, a packaging, storage, and distribution company headquartered in Grand Rapids, Michigan. JetCo began in 2007 and won their first federal contract in 2009, gaining and maintaining a reputation as an effective, responsive partner and earning positive CPARS from federal agency clients. JetCo is an SBA- and WBENC-certified woman-owned small business, is ISO 9001:2015 compliant, and is ready for CMMC Level 2 certification. Importantly, Sue employs a brilliant team of eclectic professionals who relish their role in protecting the warfighter, and appreciate the dog-friendly culture at JetCo.

Prior to founding JetCo, Sue ran supplier diversity and business outreach for the Michigan Department of Management and Budget (DMB). In this role, Sue trained more than 4,300 small and under-represented companies, teaching them how to bid on and win state government contracts.

Sue volunteers time to support the defense industrial base and is an advocate for small and woman-owned small businesses. She serves as the 1st Vice Chair of the Board for Women Impacting Public Policy (WIPP). She is the immediate past Chair of the Women in Defense National Council and the immediate Past President of the Michigan Chapter of Women in Defense. She is a long-time member of the National Defense Industrial Association and participates in their Logistics, Small Business, and Manufacturing Divisions.

Sue also gives time in our community and our home state of Michigan.

- She is a past board chair for the Small Business Association of Michigan (SBAM), the largest statewide small business advocacy organization in the country.
- Governor Whitmer recently appointed Sue to begin her third term on the Michigan Strategic Fund Board, which has broad authority to promote economic development and create jobs.
- She unabashedly claims Michigan as the greatest state in our country.

Sue holds a Bachelor of Science Degree in Public Affairs Management from Michigan State University (Go Green) and a Graduate Certificate in Economic Development from Wayne State University.