they swim with a social crowd that is definitely upper crust.

Play a ''famous name'' word-association game with Anna Woody and here's what you get:

Pope John Paul II?

''Oh we knew him before he was the Pope.''

Richard Nixon?

''He used to write us the nicest cards and letters.''

John DeLorean?

''We knew him even before he went to school.''

The photographic ''wall of fame'' known as Woody's Gallery takes up much of the second floor of the dealership. A short list of some of the celebrities that the Woodys have had their picture taken with includes: Pope John Paul II, Dwight Eisenhower, Rocky Mariciano, Helen Thomas, George Bush, Dan Quayle, Bill Milliken, Bob Hope, Gerald Ford, Bob Dole, Phyllis Diller, Jack Nicklaus, and Ronald Reagan.

Among the notable photos:

Woody and Anna in the Oval Office of the White House in 1973, presenting then-President Nixon with a petition full of signatures of encouragement. (Nixon was sinking under the weight of Watergate at the time.)

A 1975 photo of the Woodys with Frank Sinatra and Danny Thomas, the late comedian who was a Detroit native and was also Lebanese.

Pope John Paul II visiting Hamtramck in 1987, traveling down Joseph Campau in the ''popemobile'' with the Woody Pontiac dealership in the background. (Alas, the popemobile is a Mercedes and not a Pontiac.)

A foursome-photo of Woodrow Woody together with Charles Dalgleish, Ed Rinke and Babe Krajenke. (Doug Dalgleish Sr. says it was the last photo taken of his father before he died.)

''And all four of us were 75 years old when that photo was taken,'' Woodrow Woody noted of Detroit's most famous car-dealers.

Mona Louis was recently named general manager of the dealership and she says that not much will change because of the legacy Woody established.

''He has fun doing it (working at the dealership) and he comes across just the way he really is,'' she said. ''People like him and trust him, because he might've sold a car to their parents or maybe even their grandparents.''

Even at 86, Woody videotapes a new 30-second TV commercial every six months or so and they still travel as much as is practical, having just recently come back from Memphis where they attended a function supporting St. Jude Children's hospital program started by Danny Thomas.

Woody reflects that his dealership has been so successful over the years because of a good product to sell, whether it was the Catalinas and Torpedos of the 1940s and '50s or the Grand Ams and Grand Prix of today. (Woody himself drives a Bonneville.)

''In my opinion,'' Woody said, ''the Pontiac car is in a class by itself because it's loved by young people, middle-aged people, and older people. You can't really say that Pontiacs are only for the younger buyers. Our customers' ages vary across the board.''

The secret to Woodrow W. Woody's success? Woody himself provides the answer when a phone call comes in asking him where he'll be next week.

''Right where I've been for the last 55 years,'' he said. ''From 9:00 a.m. until 6:00 p.m., from Monday through Friday, I'm at the dealership and there's nowhere else in the world I'd rather be.''

A TRIBUTE TO ED MADIGAN

SPEECH OF

HON. JERRY WELLER

OF ILLINOIS

IN THE HOUSE OF REPRESENTATIVES

Wednesday, January 11, 1995

Mr. WELLER. Mr. Speaker, I would like to take a moment and reflect on the great loss Illinois has felt with the passing of our friend, former U.S. Secretary of Agriculture Ed Madigan, a longtime Member of this House.

Growing up on a farm in Dwight, IL, and being an active member of 4–H and Future Farmers of America, I have very fond memories of my onetime Congressman, Secretary Madigan and the great impact he had as a respected leader in Illinois and among the farming community.

His gentle ways, strong midwestern values and great sense of humor are how I remember him best. He was a staunch supporter of his party and a tireless campaigner on behalf of those he felt could make a difference in Washington.

It was an honor this past summer when Secretary Madigan came to the 11th District of Illinois on my behalf and spoke to a group of supporters about the need to send new leaders to the U.S. Congress. He said we needed to elect Representatives who would bring with them the hard work ethic and sense of family that is so entrenched in the Midwest.

Whether Secretary Madigan was talking about international trade concerns on behalf of the United States of America or discussing bean prices with local farmers in Peotone, IL—he was always gracious and respectful. He was always mindful of where he came from. The great State of Illinois has truly suffered a loss.

HONORING FRANK N. LIGUORI

HON. GARY L. ACKERMAN

OF NEW YORK

IN THE HOUSE OF REPRESENTATIVES

Thursday, January 19, 1995

Mr. ACKERMAN. Mr. Speaker, I rise today to join with the constituents of my district in honoring Mr. Frank N. Liguori, chairman and chief executive officer of Olsten Corp., for his exceptional contributions to Long Island.

Mr. Liguori was recently profiled in the Long Island magazine for his outstanding accomplishments. It gives me a great deal of pride to reprint this article below for the benefit of my colleagues who do not know Mr. Liguori.

Mr. Speaker, I ask all my colleagues in the House of Representatives to join me in honoring Mr. Frank N. Liguori for his many years of leadership on Long Island.

Reprinted from the Long Island magazine:

[From Long Island, January 1995]

SATISFYING BOTH SIDES

(By Christa Reilly)

A coin has two distinct sides, but it is valuable only as a complete unit. Frank Liguori, chairman and CEO, Olsten Corporation, North America's leading human resource services company and one of Long Island's top corporations, views the relationships between personnel and clients in a similar way. ''A good deal is good only if both parties are satisfied. We run our business with this kind of approach,'' he says.

When Olsten places an assignment (temporary) employee with one of its clients, it seeks to fulfill the needs of both parties involved, with the intent of ''custom matching'' the employee's skills to the right assignment. ''In essence, we have two customers—not only the client, but the employee assigned to the client,'' Liguori explains, ''and we must maintain a good balance. The industry has matured so that staffing agencies, such as Olsten, are viewed by business as a partner in managing their biggest cost—labor. And Olsten has customized its services to address this need.''

Olsten's Partnership Program weaves temporary staff into the fabric of a client's daily operations by managing entire departments or functions. Liguori explains, ''We place supervisory personnel on the client's site and, in effect, become part of the clients human resources department. We are already doing this for 150 major corporations.'' Liguori also applies a similar principle to the home health care side of Olsten's operations, Olsten Kimberly QualityCare. ''Our home health care staff blends in with the family as much as possible. They become an integral part of the patient's and family's daily life,'' he says.

Olsten's home health care business has mushroomed, thanks to a 1993 merger with Lifetime Corporation, doubling the size of the company, and Liguori's decision in the early '80s to have the health care side run autonomously by managers with health care expertise. ''The home health care business is driven by demographics—an aging population and the related cost of services. The need for cost-effective care plus advances in medical technology that allow more patients to convalesce at home make a compelling combination.''

When Liguori joined Olsten as a controller in 1971, the company had already begun testing the market for home health care, but it wasn't until the late 1970s, when Liguori had become chief financial officer, that the company established a full-fledged home health care business. Olsten built the business into a $100-million-a-year enterprise before acquiring Upjohn's home health care business in December 1990 and Lifetime Corporation's Kimberly QualityCare in 1993. As chief executive officer, Liguori steered Olsten through the Lifetime acquisition that included not only the health care business, but a major staffing services company in the United Kingdom. Olsten plans to explore additional staffing services opportunities in Europe this year.

If Liguori had a chance to negotiate a few deals regarding Long Island, he would like to see consolidation of overlapping bureaucracies and the reduction of costs. ''The quality of life is wonderful * * * but the high tax structure and overall cost of living make it very difficult for this region to recruit businesses, and for young people to grow up and stay on the Island,'' Fortunately, being a board member of the Long Island Association gives Liguori the means to provide input toward those ends.

Liguori is also on the board of trustees of the New York Institute of Technology, a board member of the Home Health Services and Staffing Association, a member of the American Institute of Certified Public Accountants, and on the consultant board of the Epilepsy Foundation of Long Island.