patriots who made the ultimate sacrifice for their country. May we keep their loved ones in our thoughts and prayers as they struggle to endure this difficult period and mourn the heroes America has lost.

We will continue to hope for the safe and speedy return of all of our troops serving throughout the world.

TRIBUTE TO DAVID H. MILLER

HON. DONALD M. PAYNE

OF NEW JERSEY

IN THE HOUSE OF REPRESENTATIVES

Tuesday, February 10, 2004

Mr. PAYNE. Mr. Speaker, I rise before this body of Congress and this Nation today to pay tribute to the passing of a man who spent his lifetime seeking to expand trade and investment ties between the United States and Africa. David H. Miller, of Silver Spring, Maryland, and originally from the state of Michigan, passed away on February 2 following a yearlong battle with cancer. As his family, relatives, and friends mourn their loss, I would like to recognize a few of his many achievements here today.

The son of Mr. and Mrs. William P. Miller of Farmington Hills, Michigan, Mr. Miller received a Bachelor's degree in Political Science from George Washington University and a Masters degree in Business Administration with a concentration on finance from the Virginia Polytechnic Institute and State University. Mr. Miller worked for the public relations company of Black, Manafort, Stone & Kelly as a Research Associate and for Congressman Mark Siljander as a Legislative Assistant for Foreign Affairs. Thereafter, Mr. Miller was the Desk Officer for South Africa, Angola, and Namibia at the U.S. Agency for International Development. Mr. Miller then served as the Senior Associate for Africa at the Overseas Private Investment Corporation (OPIC), where he led over 140 U.S. companies on investment missions to 16 African countries.

Mr. Miller helped to create the Corporate Council on Africa, and served as its first Executive Director from May 1993 to June 1999. At the Council, Miller was the principal liaison between the Council staff and more than 210 corporate and individual members. Mr. Miller was responsible for advising member companies on trade and investment activities in Africa; outreach to African government and private sector leaders; U.S. executive and legislative activities relating to African issues; and projects before international financial institutions such as the World Bank Group and the African Development Bank. Under his direction, the Corporate Council on Africa grew from an organization with six members, a limited budget, and one employee to an organization of over 210 members, an annual budget in excess of $3 million, and fourteen employees.

Mr. Miller formed AfricaGlobal, and served as its Managing Director and Director of Government Affairs. He was responsible for handling the government clients and the governmental affairs of AfricaGlobal's corporate clients. Mr. Miller advised government clients on how to best communicate and create positive relationships with the international private sector and political leaders. Mr. Miller had extensive experience in corporate affairs and communications, and was the speechwriter for AfricaGlobal's clientele.

Mr. Speaker, David H. Miller worked with great dedication in advancing relations between African nations and the United States, and is certainly deserving of praise before this body today. He is survived by his wife, the former Kyung Hee Cho; his children Max, Audrey, and Han; his parents; his brothers Bill and John, his sisters Anne and Mary; other extended family members; and a host of friends both in Africa and in the United States. Our thoughts are with them during their time of bereavement. To his family, friends, and the many people in the community who knew him, David H. Miller will be missed deeply.

DO WE REALLY WANT A WAL-MART ECONOMY?

HON. DAVID R. OBEY

OF WISCONSIN

IN THE HOUSE OF REPRESENTATIVES

Tuesday, February 10, 2004

Mr. OBEY. Mr. Speaker, I am inserting in the RECORD today an article which appeared in the Washington Post on Sunday, February 8, 2004. The article is about the price that is paid by Chinese workers for Wal-Mart's low prices. But, in fact, the article has far broader implications for American workers.

The article makes clear that low prices offered by Wal-Mart are built on a foundation of injustice for Chinese workers. But more importantly, for American workers the article demonstrates how the race to the bottom for workers wages and benefits occurs in this country. By implication, it illustrates that if today Wal-Mart and companies like it produce lower wages by squeezing their own workers wages and benefits, that creates pressure on competitors to do the same thing.

Every Member of Congress and every American ought to ask whether America really wants to follow the Wal-Mart economic model.

[From the Washington Post Foreign Service, Feb. 8, 2004]

CHINESE WORKERS PAY FOR WAL-MART'S LOW PRICES

(By Peter S. Goodman and Philip P. Pan)

SHENZHEN, CHINA.—Inside the factory, amid clattering machinery and clouds of sawdust, men without earplugs or protective goggles feed wood into screaming electric saws, making cabinets for stereo speakers. Women hunch over worktables, many hands bandaged and few covered by gloves, pressing transistors into circuit boards.

Most of the 2,100 workers here are poor migrants from the countryside who have come to this industrial hub in southern China for jobs that pay about $120 a month. A sign on the wall reminds them of their expendability in a nation with hundreds of millions of surplus workers: "If you don't work hard today, tomorrow you'll have to try hard to look for a job."

The calculations driving production here at Shenzhen Baoan Fenda Industrial Co. are no different from those governing global capitalism in general—make more for less—but it is applied with particular vigor on this shop floor. Sixty percent of the stereos coming off the line are for one customer: Wal-Mart Stores Inc., whose mastery at squeezing savings from its supply chain made it the world's largest company.

"The profit is really small," said Surely Huang, a factory engineer, speaking of the 350,000 stereos that Fenda agreed in March to supply to the retailer for $30 to $40 each. Huang said they sell for $50 in the United States. "We have to constantly cut costs to satisfy Wal-Mart."

Yet this factory and thousands of others along China's east coast have decided, with China's leaders, that the deal is worth the price. Wal-Mart provides access to vastly more store shelves than they could ever reach by themselves, a way to build a brand from Fort Worth to Frankfurt. Meeting Wal-Mart's strict requirements could improve the factory's efficiency and make it easier to land contracts from other major retailers.

As capital scours the globe for cheaper and more malleable workers, and as poor countries seek multinational companies to provide jobs, lift production and open export markets, Wal-Mart and China have forged themselves into the ultimate joint venture, their symbiosis influencing the terms of labor and consumption the world over.

With sales of more than $245 billion a year, Wal-Mart is the largest retailer in the United States, still the ultimate consumer market. China is the most populous country, with 1.3 billion people, most still poor enough to willingly move hundreds of miles from home for jobs that would be shunned by anyone with better prospects. The Communist Party government has become perhaps the world's greatest facilitator of capitalist production, beckoning multinational giants with tax-free zones and harsh punishment for anyone with designs on organizing a labor movement.

More than 80 percent of the 6,000 factories in Wal-Mart's worldwide database of suppliers are in China. Wal-Mart estimates it spent $15 billion on Chinese-made products last year, accounting for nearly one-eighth of all Chinese exports to the United States. If the company that Sam Walton built with his "Made in America" ad campaign were itself a separate nation, it would rank as China's fifth-largest export market, ahead of Germany and Britain.

Back in its home market, Wal-Mart's vast appetite for Chinese imports has placed it at the center of a sharp debate over whether the influx of low-cost products from China is good for Americans.

Domestic manufacturers, labor groups and some politicians point to China's record trade surplus with the United States, estimated to have totaled $120 billion last year, and accuse Beijing of manipulating its currency, condoning the exploitation of its workers and competing unfairly, resulting in the loss of U.S. manufacturing jobs.

But Chinese officials counter that nearly two-thirds of the country's exports are shipped from factories wholly or jointly owned by foreign investors, with Wal-Mart often cited as the prime example, supplying Americans with a steady flow of low-cost, high-quality goods.

With its near-religious devotion to the pursuit of "everyday low prices," Wal-Mart illustrates why U.S.-based multinationals with operations here have not joined in the chorus for protectionism.

"For the benefit of the consumer, we should buy merchandise where we get the best value," said Andrew Tsuei, managing director of Wal-Mart's global procurement center in Shenzhen.

Joe Hatfield, president of Wal-Mart's Asia operations, noted that many of the goods his company buys in China—toys, furniture, textiles and holiday ornaments—have mostly not been made in the United States for years. The Bush administration has pressed China to increase the value of its currency, which some argue makes China's goods unfairly cheap on world markets. Hatfield rolled his eyes.