

Upon joining Sanofi Pasteur as Vice President, U.S. Marketing in 1997, Wayne quickly established a unique role for Marketing in a historically industrial- and commodity-driven organization. In his Marketing leadership role, he revised the business plan process and introduced product branding, positioning and the concept of core-brand selling arguments, driving significant net sales growth through innovative thinking. As the head of the more than 480-member team, Wayne created a multi-disciplinary team approach within the Marketing and Sales organization, achieving high-level, unprecedented collaboration across the group.

Next, as Senior Vice President of Commercial Operations, Wayne collaborated with the Canadian business unit president to develop Canada's first long-term growth strategy, resulting in full restructuring of the marketing and sales group. As Wayne facilitated the transition of the U.S. operations to the new U.S. business unit head, the company continued to exceed budget, experiencing double-digit growth and breaking the \$1 billion revenue milestone for the first time in 2003.

Within the vaccine industry, Wayne played a key leadership role when routinely administered vaccines were in short supply. In 2002, Wayne presented on behalf of PhARMA to a congressional hearing on fragility of vaccine supply. Backed by a U.S. General Accounting Office report, Wayne eloquently presented the facts regarding the complicated nature of vaccine manufacturing and the economic challenges of vaccine manufacturers, resulting in changes to the national policy on Vaccine Injury Compensation.

In 2003, Wayne stepped into the role of Sr. Vice President, Global Commercial Operations, in which he put his talents once again to the company's long-term growth, assuming responsibility for the Strategic Planning function and developing the company's first 10-year strategic plan. In this role, he introduced the franchise concept and implemented the portfolio design to drive the growth strategy. Wayne led the formation of global Commercial Operations, integrating the U.S., Canadian and International business units; Medical Affairs; Pricing & Health Economics; Franchise Management; New Product Marketing and Demand Management groups. In doing so, Wayne moved the Commercial Operations organization of more than 2,000 associates into a cohesive and collaborative team focused on achieving overall corporate goals. For the first time in company history, the organization exceeded 2 billion Euros in sales, with all business units achieving double-digit growth.

Understanding the growing importance of the influenza franchise, Wayne drove the development of the long-term global strategy for influenza, resulting in the elevation of several projects within the R&D portfolio and the decision to invest more than 200 million Euros in new and expanded manufacturing facilities. This investment included the production of a second influenza production facility at Sanofi Pasteur's Swiftwater, Pennsylvania campus, which remains the largest influenza vaccine manufacturing facility in the world. Additionally, he drove the global licensing strategy for Fluzone and Vaxigrip influenza vaccines, making them interchangeable in some markets.

Wayne advocated and implemented a comprehensive global formulation, filling and packaging strategy to ensure early and timely delivery of influenza vaccine and, years before

the onset of the 2009 influenza pandemic, established the Pandemic Planning function placing it at a high level of importance for imminent public health needs. Still looking to the future, Wayne has paved the way for new influenza products to meet unique patient immunization needs, including Sanofi Pasteur's Fluzone High-Dose for those 65 years and older and the upcoming intradermal vaccine technology targeting young adults.

Three years ago, Wayne brought his strategic expertise to the role of Sanofi Pasteur President and CEO. Soon afterward, he began replenishing the pipeline through project in-licensing and acquisitions. By the end of 2008, the company, under Wayne's leadership, acquired and fully integrated biotech firm Acambis, adding several phase-II projects—C. difficile and Dengue (Acambis) and Mabs Rabies (Crucell)—and important pre-clinical projects (e.g., *Pseudomonas aeruginosa* Mabs, Intra-dermal influenza, HPV) into the pipeline. That year, he also implemented a pre-emptive effectiveness and efficiency program focused on shifting resources into critical activities to secure the company's long-term growth.

In 2009, Wayne further strengthened the company's critical emerging markets position through the acquisition of India's Shantha Biotechnics to provide a high-tech platform of affordable vaccines and a robust pipeline. His leadership saw the expansion of global industrial operations with new vaccine manufacturing facilities in Shenzhen (China), Ocoyoacac (Mexico), and solid partnerships across all continents, including Brazil, Russia, Japan, Turkey, Thailand and Algeria. His committed global focus has led to significant steps forward in addressing the gap between developed nations and countries with vast and dire unmet medical needs, setting Sanofi Pasteur apart as a leader truly dedicated to its Vision of preventing suffering or death from any vaccine-preventable disease.

At the end of February 2011, after 14 years of service, Wayne Pisano will retire as the chairman and CEO of Sanofi Pasteur. I commend Mr. Pisano for his distinguished career and leadership in the advancement of immunizations and the eradication of vaccine-preventable diseases.

IN MEMORY OF BILL PORTMAN

HON. DENNIS J. KUCINICH

OF OHIO

IN THE HOUSE OF REPRESENTATIVES

Friday, February 11, 2011

Mr. KUCINICH. Mr. Speaker, I rise today in honor and remembrance of Bill Portman, the father of our fellow colleague Senator Rob Portman. Bill was a loving father who taught his son the value of hard work and devotion to his community.

Bill exemplified the American dream. He founded his own business, Portman Equipment Company. Through his hard work he was able to turn his business into a successful enterprise, one that eventually employed over 300 people in the Cincinnati community. Throughout this venture, his son, Rob was working right beside him, learning the virtue of hard work through his father.

On top of being a successful businessman, he was also a loving and caring father. In fact,

he always put his family first. He strove to teach his children the values that allowed him to be so successful. He made sure to pass on these values and educate his children on the importance of honesty, integrity, faith, respect for others and community service.

Mr. Speaker and colleagues, please join me in remembrance Bill Portman. His achievements and legacy will forever be remembered. I extend my sincerest condolences to our colleague Rob Portman and the entire Portman family as they mourn the loss of this extraordinary and loving individual.

ROOSEVELT DAM CENTENNIAL

HON. ED PASTOR

OF ARIZONA

IN THE HOUSE OF REPRESENTATIVES

Friday, February 11, 2011

Mr. PASTOR of Arizona. Mr. Speaker, today I wish to note that on March 18, 2011, my home State of Arizona will celebrate the centennial of Roosevelt Dam, a great accomplishment that for 100 years has served our people. I wish to reflect on what the structure has meant for the Salt River Valley, the State of Arizona, and the Salt River Project, SRP.

Growing up in Claypool, Arizona, I journeyed north on State Route 88 hundreds of times to visit Theodore Roosevelt Lake and view Theodore Roosevelt Dam. The massive dam seemed to tower into the sky and was an engineering marvel to a small boy. The lake provided hours of recreational activities and adventures well into my teen and young adult years.

To understand what Roosevelt Dam will mean to the greater Phoenix metropolitan area during the next 100 years, there are a few attributes that must be noted.

The most important characteristic is certainty. Roosevelt Dam was designed to bring stability to weather-related patterns ranging from drought to flooding, so it is well-suited to provide certainty for the greater Phoenix metropolitan area's future water supplies. The conservation ethic will continue to be an important facet in Arizona's water future. In 1911, Roosevelt Dam was one of Arizona's first significant acts of conservation; 100 years later, the dam is still one of the most important examples of resource stewardship, as it stores water for millions of people. As the ethic of conservation evolves during the next 100 years, Roosevelt Dam will continue to epitomize this concept because it helps ensure certainty.

Adaptability is Roosevelt's second most important attribute, enabling the dam to be the continual cornerstone for the Phoenix area's development. The dam has been modified multiple times, including improving water management operations, increasing storage capacity, enhancing hydropower capability and creating features for flood control. Roosevelt Dam and SRP provided Arizona the ability to adapt from an agriculturally based economy to a knowledge-based one. Both must continue to adapt to deal with the changing nature of Arizona, including evolving economies, increasing political complexity and emerging environmental challenges. This ability to adapt is vital, because the delivery of reliable water and power is the underpinning for Arizona's next century.